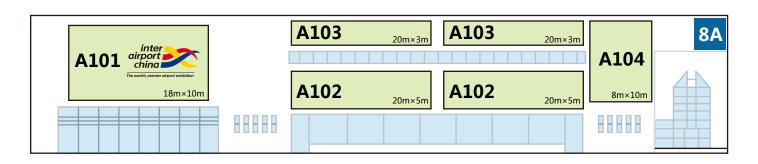


The world's premier airport exhibition
5-7 September 2018
China International Exhibiton
Center, Beijing

A. 展会赞助机会 Sponsorship opportunities

| 1、展馆外部广告 Outdoor Advertising | 单价 Price (RMB) | 席位 Limitation | |
|--|-------------------|------------------|--|
| AD A101. 馆外幕墙横幅广告 (1*18*10 米) AD (1*18m*10m) on the wall of Hall 8A | 66,000 | 1 | |
| ADD: APD: APD: APD: APD: APD: APD: APD: | 58,000 | 2 | |
| AD A103. 馆外幕墙横幅广告 (1*20*3 米) AD (1*20m*3m) on the wall of Hall 8A | 36,000 | 2 | |
| AD A104. 馆外幕墙横幅广告 (1*8*10 米) AD(1*8m*10m) on the wall of Hall 8A | 23,000 | 1 | |



| 2, | 室内广告 Indoor Advertising | 单价 Price (RMB) | 席位 Limitation | |
|------------|--|-------------------|------------------|--|
| 6 | A201. WIFI 赞助 On-site WIFI sponsorship | 30,000 | 1 | |
| # | A202. 礼品赞助 Exhibition gift sponsorship | 8,000 | 2 | |
| | A203. 展前预览内页彩页广告(一页) Sponsor's EDM to all the <i>inter airport</i> China database which including more than 50,000 leads | 5,000 | 不限 Unlimited | |
| | A204. 展会会刊内页彩页广告(一页) One Full page Color advertisement in show directory (random page) | 8,000 | 不限 Unlimited | |
| | A205. 在每一个手提袋中加入赞助商的资料 Insertion of sponsor's promotional materials inside each show bag | 7,000 | 2 | |
| . = | A206. 一场 25 分钟的技术研讨会 One presentation slot at <i>inter airport</i> China Technical Seminar (25mins) | 10,000 | 3 | |



The world's premier airport exhibition
5-7 September 2018
China International Exhibiton
Center, Beijing

| B. 展会赞助套餐 Exhibition Sponsorship Package | | | Platinum 铂金 | Gold 黄金 | Silver 白银 |
|---|---------------------------|----------------|----------------|----------------|---------------|
| 价格 Price | 单价 Unit Price (RMB) | RMB 245,000 | RMB 175,000 | RMB 112,000 | RMB 63,000 |
| 席位 Limitation | | 1 | 1 | 2 | 3 |
| 1、线上广告 Online Advertising | | | | | |
| B101. 展会官网展商名单内公司信息、产品介绍及图片的展示宣传 Detailed website listing including company profile, product description and pictures | 3,500 | ✓ | ✓ | ✓ | ✓ |
| B102. 赞助商定制微信(共计 14 期) Customized Wechat (up to 14 times) | 7,000/ per | 5 times | 4 times | 3 times | 2 times |
| B103. 赞助商定制 EDM Sponsor's EDM to all the <i>inter airport</i> China database which including more than 50,000 leads | 7,000 | ✓ | ✓ | ✓ | ✓ |
| B104. EDM 中加入赞助商的 logo 和二维码(共计 25 期) Sponsor's logo & QR Code on EDMs (total 25 issues) | 8,000 | > | ✓ | ✓ | ✓ |
| B105. 微信推送中加入赞助商 Banner (共计 60 期) Sponsor's banner displayed on <i>inter airport</i> China Wechat's account (up to 60 posts) | 8,000 | ✓ | ✓ | ✓ | ✓ |
| B106. 在网站上加入赞助商的动态或静态 banner , 并附上链接 Sponsor's static or animated banner displayed on show website with hyperlink | 8,000 | ✓ | ✓ | ✓ | ✓ |
| 2、预登记广告 Registration Advertising | | | | | |
| B201. 观众预登记页面 banner 广告 Sponsor's banner on pre-registration homepage with hyperlink | 17,000 | ~ | - | _ | - |
| B202. 观众预登记成功页面 banner 广告 Sponsor's banner on confirmation page after completing pre-registration | 17,000 | ✓ | - | _ | - |
| B203. 观众预登记确认信 banner 广告 Sponsor's banner on confirmation email sent to all registered visitors after completing pre-registration | 17,000 | ✓ | - | - | - |
| B204. 现场观众登记台广告 Sponsor's logo displayed at visitor registration counter | 17,000 | ✓ | ✓ | - | _ |
| B205. 现场观众填表台广告 Sponsor's logo displayed at visitor form filling counter | 17,000 | ✓ | ✓ | _ | _ |
| B206. 小型公告板广告 One 2m x 1m display board near hall entrance for sponsor's promotional materials during the show days | 17,000 | > | ✓ | - | - |
| 3、印刷品广告 Printed Advertising | | | | | |
| B301. 展前预览内页彩页广告(一页) One Full page Color advertisement in show preview (random page) | 5,000 | ✓ | ✓ | √ | ✓ |
| B302. 观众邀请函中加入赞助商 Logo Sponsor's logo on visitors' invitation ticket | 7,000 | ✓ | ✓ | ✓ | ✓ |
| B303. 展会会刊内页彩页广告(一页) One Full page Color advertisement in show directory (random page) | 8,000 | ✓ | ✓ | ✓ | ✓ |
| | | | | | |



The world's premier airport exhibition
5-7 September 2018
China International Exhibiton
Center, Beijing

| | 会赞助套餐 pition Sponsorship Package | | Diamond 钻石 | Platinum 铂金 | Gold 黄金 | Silver 白银 | |
|-------------------|---|---------------|---------------------|---------------------|---------------------|-------------------|--------|
| 4, | 现场广告 Onsite Advertising | | | | | | |
| | B401. 将赞助商的宣传册和单页派发给媒体和观众 Distribute brochures or flyers to press and visitors | 10,000 | ~ | ✓ | ✓ | _ | |
| | B402. 在展会休息区放置赞助商的宣传册 Placement of sponsor's brochures at all rest area of the show | 10,000 | ✓ | ✓ | ✓ | - | |
| 5, | 研讨会和会议区 Seminar & Conference | | | | | | |
| . ≡ &&& | B501. 一场 25 分钟的技术研讨会 One presentation slot at <i>inter airport</i> China Technical Seminar (25mins) | 10,000 | ✓ | ✓ | ✓ | - | |
| . = 1 | B502. 民航管理会议的参会名额 Complimentary tickets to attend Civil Management Conference | 7,000/ per | 3 tickets | 2 tickets | 2 tickets | 1 ticket | |
| . = 1 | B503. 一场民航管理会议的演讲名额 One speech slot at Civil Management Conference | 20,000 | ✓ | ✓ | _ | - | |
| 6. | 胸卡及挂绳广告 Lanyard & Badge advertising (打包价 Package p | rice: RMB | 70,000) | | | | |
| V | B601. 挂绳广告 Lanyard sponsorship | 35,000 | ✓ | - | _ | - | |
| | B602. 胸卡封面广告 Sponsor's Ad on every visitor badge's front side | 50,000 | ✓ | - | - | - | |
| 7, | 其他赞助 (第 701-704 条仅钻石和铂金套餐用户可选) Options (No.701-704 for Diamond & Platinum Package Only) | | | | | | |
| | B701. 胸卡背面广告 Sponsor's Ad on every visitor badge's back side | 20,000 | | | | | |
| | B702. 展会手提袋赞助 Show bag sponsorship | 20,000 | Select | | | | |
| | B703. 展会瓶装水赞助 Sponsor's logo & QR Code on bottled water (Quantity:10,000) | 15,000 | | | | | |
| AB | B704. 展会会刊广告 (封底) One Full page Color advertisement in show directory (Cover back) | 15,000 | | | | | |
| 40 | B705. 展会会刊广告 (封二) One Full page Color advertisement in show directory (Inside front cover) | 13,000 | | Select | Select | Select | Select |
| AB | B706. 展前预览广告 (封底) One Full page Color advertisement in show preview (Cover back) | 12,000 | 2 | 2 | 1 | 1 | |
| A00 | B707. 展前预览广告 (封二) One Full page Color advertisement in show preview (Inside front cover) | 10,000 | | | | | |
| 060 | B708. 展会地贴 (8*50*50 厘米) Sponsor floor stickers (8*50cm*50cm) on the floor of the exhibition hall | 8,000 | | | | | |
| 1 | B709. 开展首日微信发布 Wechat blast on the opening day | 7,000 | | | | | |
| AS | B710. 展会会刊夹页 Inserted flyer in show directory | 4,000 | | | | | |
| 原始化 | 介格 Original Price (RMB) | _ | 347,500+ options | 197,500+ options | 119,500+ options | 75,500+ option | |
| 套餐 化 | 个格 Package Price (RMB) | _ | 245,000 | 175,000 | 112,000 | 63,000 | |
| | | * | /^> | /^> | ,^> | .^s | |



The world's premier airport exhibition
5-7 September 2018
China International Exhibition
Center, Beijing

C. 民航管理会议赞助 The Civil Management Conference Sponsorship Package





- "一带一路"战略直接带动我国民航业进入新的发展机遇期。在"一带一路"沿线省份,新建机场 33 座,完成枢纽机场改扩建项目 51 个;重点推进了 51 个直接服务于"一带一路"的民航大中型建设项目,总投资达 1636 亿元;我国企业参与沿线 20 多个国家、近 40 项民航基础设施建设项目。
- 2016 年 "'十三五'规划发展论坛"取得高度关注,国内近 56 家机场、航空公司、机场建设及科研设计机构的 120 余名专家、学者与会,并集体参观展会,与展商亲切交流。 inter airport China 将于 2018 年 9 月再度举办高峰论坛,聚焦中国民航将如何服务"一带一路"。
- "The Belt and Road" strategy directly leads China civil aviation industry into a new development opportunity period. In the provinces along the "The Belt and Road", 33 new airports are built and 51 Hub airport expansion project are completed; The government focuses on propelling 51 civil aviation large and medium-sized construction project with a total investment of 163.6 billion yuan which directly services to the "The Belt and Road"; Our enterprises participate in nearly 40 civil aviation infrastructure construction projects in more than 20 countries along the "The Belt and Road".
- In 2016, "'the 13th Five-year Plan' for Chinese Civil Airports Forum" has received high attention. More than 120 experts and scholars from nearly 56 airports, airlines, airport construction and research and design institutions in China came to visit the exhibition and communicate with exhibitors kindly. *inter airport* China will hold summit forum again in September 2018, focusing on how China civil aviation can serve "The Belt and Road".



5-7 September 2018 China International Exhibiton Center, Beijing

D. 技术研讨会赞助 The Technical Seminar Sponsorship Package





- "机场建设发展论坛与新技术交流会"是 *inter airport* China 现场的明星活动,数十场主题演讲,每场均有 200-300 人参与,座无虚席。伴随着三天的展会,来自中国民用航空局及部分主要机场代表将介绍他们的机场扩建计划及需求,展商向买家分享他们的最新先进技术,新颖观点与解决方案。
- The "Meet the Buyer" Programme and "New Technology Seminar" is the star activity in *inter airport* China with great attention, which involves dozens of keynote speeches. Each speech has an average attendance of 200-300 people with no empty seats. During the 3-day exhibition, the representatives from CAAC and some major airports will present their airport expansion plans and demands, and the exhibitors will share their latest advanced technology, creative ideas and innovative solutions with buyers.



5-7 September 2018 China International Exhibiton Center, Beijing

CIEC, Beijing, China 5-7 September 2018

合同 CONTRACT

请填写以下信息,并通过邮件或传真的形式发送给我们。请妥善保留您的原件。

Please complete all sections clearly and return to us by email or fax, keeping a copy for your own records.

参展公司信息 Company Details

| | 称 (中文) ny name(Chinese) | | |
|----------------|------------------------------|-------------------|--|
| | 称 (英文) ny name(English) | | |
| 公司地 Address | S | | |
| | | | |
| 增值号 VAT No. | | | |
| 职位 Title | | 姓名 Name | |
| 电话 Tel | | 传真 Fax | |
| 电邮 Email | | 网站 Website | |

联系方式 | Contacts

MACK-BROOKS

<u>ex</u>hibitions



迈布克斯(上海)会议展览有限公司 上海市静安区武定路 969 号 华祺大厦 602 室 200040,中国

+86-21-5204 9711

www.mackbrooks.com.cn 参展咨询及市场合作,请联系:

Mack Brooks Exhibitions (Shanghai) Ltd. Room 602, 969 Wuding Road Shanghai, 200040 China

**** +86-21-5204 9711

www.mackbrooks.com.cn
For sales & marketing inquiries:

